



*Tina Ferlindes*  
*Direct: 414-881-8349*  
*Office: 262-369-8900*  
*Fax: 414-918-1695*  
*Email: [Tina@RealtyExecutives.com](mailto:Tina@RealtyExecutives.com)*  
*Web: [www.TinaFerlindes.com](http://www.TinaFerlindes.com)*



*Tina Ferlindes - Your Family Realtor For Life!*

As an ***EXECUTIVE***,  
I will help find  
the right home for YOU!



# As an **EXECUTIVE**, I will help you find the right home for YOU!

## I Listen

I will meet with you to discuss your wants, needs, and goals when it comes to purchasing your next home. I will help you identify which aspects are important to your move. These may include location, lifestyle, and financial comfort level.

---

## I Search

I'll use several different search tools which are at my disposal to find homes for sale that match your criteria. The examples of specific tools I will use to help you find a new home are:

1. **MULTIPLE LISTING SERVICE (MLS)**  
The MLS is an inventory of all properties listed by a REALTOR which enables every REALTOR to search active, pending, sold, and expired listings. Using this tool keeps me connected to the most up to date information.
  2. **MY NETWORK**  
Having access to my large network of associates from both my offices and my region enables me to network frequently and efficiently on your behalf. The collective knowledge, information and inventory that I have direct access to will benefit your transition into your new home.
  3. **SPHERE OF INFLUENCES**  
My sphere of influences is made up of hundreds of people from within our community including friends, family, current and past clients alike. Staying in touch with this diverse group of people will create more opportunity for me to know about potential new homes for sale that fit your needs.
- 

## I Preview

To make the most of your time, I will tour properties before you see them to make sure they match your taste, lifestyle, and previously determined search parameters. Doing this will save you time and effort because we will be able to narrow down listings in which you aren't likely to be interested. This process can take hours, days, or even weeks but you are retaining me to help you find your new home; and if I can save you time along the way then you have more time for yourself.



## I Schedule

Viewing potential properties is exciting, but it can be an overwhelming process too. If you see too many homes within a short time span they can start to blend together. I'll make the most of your time by scheduling the appropriate number of appointments to make sure the homes we view together are the best candidates.

---

## I Tour

Every area has a designated weekly and/or monthly home tour. These home tours are exclusive to agents and brokers, so we are able to stay in touch with the most recent listings in a given area. My staying informed with what is new on the market will always ensure you are the first on the scene to get a look at new listings that may interest you. If you're looking for a newly constructed home, I'll tour new construction communities as well.

---

## I Research

It is imperative for me to stay connected to property values, market fluctuations, changing lending guidelines, and anything that impacts the purchase of your next home. I can assess fair market prices by performing a market analysis on areas relevant to your search criteria. Doing this will positively impact your negotiating power down the road.

---

## I Verify

Once you've found a home that you are really interested in, I will verify the tax records, history, time on the market, location, square footage and condition listed in the MLS are all accurate. This will save you time and headaches as you get further into the offer process.

---

## I Advise

I will assist you in analyzing which listings best fit your needs. Once we have identified a home for which you would like to make an offer, I will help you write the purchase offer which begins the negotiating process. I will also assist you with ancillary details such as appraisals, inspections, title searches, your mortgage, and more. After all, it really is all about making this process as seamless as possible for you.





## I Represent

I have a responsibility to meet your needs when it comes to dealing with the sellers and their REALTOR so you can concentrate on the exciting details like moving, new furniture, phone, cable, etc. We'll be in touch throughout the entire process to make it as stress-free as possible.

---

## I Negotiate

Your negotiation power varies greatly based on current market conditions. This is dependent on things like the economy, job growth, interest rates, exchange rates, inventory, and demand. Once we find the right home, I'll guide you through the negotiation process, educating you along the way about what comparable fair market home values are in the area, as well as the terms of the contract.

---

## I Communicate

From the beginning we work together until the day you move into your new home. I'll make every effort to make the transition as smooth as possible for you. If you need additional assistance selling your home I will provide those services or refer you to an appropriate party. You will hear from me regularly via telephone, email, and in-person meetings. My goal is to keep you informed and get you moved into your new home within your ideal time frame.

---

## I Satisfy

It's my job to find the house that best suits your wants and needs. My goal is to make the transition as comfortable and stress-free as possible so you can enjoy the opportunities that await you in your new home. So, let's get started!



*Tina Ferlindes*  
*Direct: 414-881-8349*  
*Office: 262-369-8900*  
*Fax: 414-918-1695*  
*Email: [Tina@RealtyExecutives.com](mailto:Tina@RealtyExecutives.com)*  
*Web: [www.TinaFerlindes.com](http://www.TinaFerlindes.com)*

